

Develop relationships with the American Mechanical Group associates and manage the generation of leads from these stores

Accurately measure and price product

Attend and participate in all sales meetings, training sessions, territory and branch meetings

Complete relevant paperwork accurately and in a timely manner; follow-up, if necessary

Continually update product and market knowledge and continue to improve as a Sales Consultant

Directly generate additional leads. Work with the American Mechanical Group to enhance the quality of leads generated from the Associates. Should spend no more than 20% of the Associate's work week in the field working with the Service associates..

Conduct effective and professional presentations at customer's homes to make sales

Essential Functions:

Basic knowledge of computer skills with access to both a computer and fax machine

Able to work cooperatively as part of a team

Detail oriented

Effective communicator, both written and verbal with excellent presentation skills

Able to lift up to 55 pounds

Competitive, persuasive communication skills / good listener, coachable, financially able to take this position, disciplined.

Experience:

1 year

Education:

HS Diploma/GED